



**BLACK NIGHT MAT CLUB
MINUTES FROM BOARD MEETING:
November 7, 2012**

Attendees: Lydia Miller, Joyce Goodhart, Steve Bennett, Rick Hackman, Andrea Schopf, Dylan Bard, Doug Wilkinson, Tina Loose, Andy Loose and Sandi Sanchez

Meeting began at approximately 8:00

I. Welcome - Wilkinson

II. Review and Approval of Minutes

A motion was made to approve the minutes and was subsequently seconded.

III. Officer Reports

a. President's Report

- Wilkinson indicates that his report is incorporated into the agenda

b. Treasurer's Report

- Mike Granbois was unable to attend.
- Current checking account balance is \$11,000

IV. Coach & Liaison Reports

a. Youth

- Shane Mack was unable to attend.
- Dylan informed the Club that parent night is 11/12 and that gear will be available at that time.
- Schuylkill Valley replaced the singlets and added logos which are not ironed on. These will last substantially longer than the previous one. We could potentially update the logo at some point in the future, since the current singlets have the old logo. Joyce mentions that the HS is in need of new singlets.

b. Junior High

- Sandi reports nothing at this time

c. Senior High

- Jude is unable to attend.
- Lydia reports that practices for HS on holidays and no school days will be from 9-11 a.m.
- 1st practice is Friday, November 14

- Joyce states that Jude has requested to take HS to Bucknell v. Oklahoma State match on 12/17 and has requested Booster Club pay for admission for wrestlers and chaperones and also purchase pizza
- Booster Club indicates they will do so, but need an estimate of cost
- Joyce will email Doug with summary of expenses immediately
- Joyce also reports on Jude's request for hotel room for Carlisle event. She has reserved the room on her credit card.
- Lydia reports that she has booked the Eden for the HS banquet. The date is 3/20/12.

V. Committee Reports

a. Fundraising

i. Yard Signs and Magnets

- Andrea reports that the yard signs have been printed. Upon arrival to the meeting, Dylan provides a sample. Signs are ready to go and will be available at registrations. 100 have been ordered and they will be sold for \$10. The Club's profit will be approximately \$5 per sign.
- Andrea provides samples of magnets. Attendees believe that they look good and the Club will be successful in selling them at a cost of \$7. 250 have been ordered.
- Tina questions as to whether the Club had authorized this expense. She has reviewed the minutes and there was no reference to this.
- Tina then informs the Club that there exists a box somewhere that has magnets from some prior year. She believes that they are in a tub or box in her garage.

ii. Car Wash

- Dylan is working on this. Easy to setup. Tickets will be \$8 and we will make \$4 per ticket.
- Organization-wide or just youth?
- Tough to collect tickets in the past.
- Youth should be made mandatory; however, it cannot be made mandatory for JH and HS since they already pay a fee to be a part of the program.
- 5 tickets per kid and the tickets cost \$8. We make \$4 profit.
- For youth, refrain from handing out tickets until the end of the 1st or 2nd week of practice due to additions and dropouts. Same for JH.

b. Event Planning

- Banquet facility booked

c. Tournament Operations

- Doug and Lydia attended PJW meeting
- Another area has been created. We are in Area 9. Lancaster, Lebanon, Dauphin and Berks.

- New area may reduce number of kids
 - Possible Jr. High PJW in 2014
- d. Website
- Website up and running with updated calendar and registration.
 - Purpose is to have all contact information entered into database.
 - Can be synched to Google calendar and you can receive updates on your phone.
- e. Equipment and Gear
- JH warm-ups have been re-done with logo. There was \$105 savings based on our original estimate.
 - Discussion by Andrea regarding purchase of items from online store. These items may be shipped to her and she will bring to practice or shipped to individual's home with additional cost.
 - In addition to the online store, on the website, there will also be an opportunity to purchase additional items, such as beanies, magnets, yard signs and embroidered bags.
- f. Team Program
- Doug spoke with Market Street regarding ads and they will provide the Club with \$1400. The only restriction is that our own ads may not be placed on the same page as a competitor and that our donors be referred to as "supporters" rather than sponsors.
 - We need a list of companies to avoid duplication. Steve asked about Kline's since they have a son on the team.
 - Doug contacted Lanc. School of Tech and others about printing. No interest from them and he got a quote from Mifflin Press. This quote is on the high end, but will serve as a benchmark for other quotes.
 - Andy suggests Stevens Tech as a possibility or YTI. Another suggestion was Breneman Printing.
 - Completed forms are due by 12/1
 - Discussion regarding charging for programs versus simply giving them out. We will need to make a decision on this.
 - Motion to approve amount for Mifflin (if necessary). Seconded.

VI. Unfinished Business

- Steve raises the USA Wrestling camp issue discussed previously. He has information to provide to all.
- Steve Mummau informs him that it can't be done at the HS, but possibly at the Middle School.

- It could be a 4-day camp with a tentative date of 7/8-7/11, 2013. USA will provide the majority of personnel. Steve offers to take vacation that week and assist in any way necessary. USA will assume all financial responsibility. Our responsibility would be the location and promotion.
- The camp can be geared based on the ages of those who sign-up.
- Potential fee would be \$175-200. Should have 30-40 kids sign-up.
- Dylan raises issue that Shane in talks with Lehigh regarding a camp. Everyone thinks that 2 camps are fine, since summer vacation schedules, etc. may interfere with attendance at one camp.
- Steve to talk further with Shane, Jude and Steve Mummau. We will need to make a decision by the end of the month.
- Everyone appreciates Steve's efforts and believe it to be a good idea with minimal downside.

VII. New Business

- Steve initiates discussion regarding ages of those who sign-up and the need to avoid wrestlers from suffering burnout. In the past, Jude had reservations regarding having kindergarteners sign up. Dylan says that Jude has become more flexible on this issue. Burnout is a concern, but youth program tries to mix in plenty of fun activities to avoid this situation. Steve emphasizes that it is important to keep kids interested. Dylan agrees that the social component is important.
- Tina questions potential disparity in numbers with respect to sign-ups. Will there be enough coaches and rooms if we have an inordinate amount of novice wrestlers versus intermediate or vice versa. Dylan states that this will be a determination that will have to be made following sign-ups and may potentially involve some kids either moving up or down a level. There will be 15 coaches so they will have enough coverage for all kids.
- Potential for 100+ sign-ups
- Issue with crowding in wrestling room. Potential exists that parents will be unable to stay in the wrestling room to watch practice after the first one or two weeks. It would be unfortunate, but with overcrowding and noise it makes it very difficult to maintain the necessary level of instruction for the kids.

VIII. Announcements - None

IX. Adjournment

- Meeting adjourned at 9:30 pm

*Respectfully admitted,
Rick Hackman*